

**Difference In Membership Between 2002 and 2003 in Medicare Supplement Plans
According to Prescription Drug Coverage**

INSURANCE COMPANY INDIVIDUAL PLANS	Covered Lives in INDIVIDUAL Plans at End of 2002				Covered Lives in INDIVIDUAL Plans at End of 2003				Change in Covered Lives in INDIVIDUAL Plans From End of 2002 to End of 2003			
	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total
Allianz Life Insurance Company of North America	93	0	41	134	87	0	40	127	(6)	0	(1)	(7)
American Capitol Insurance Company	1	0	0	1	0	0	0	0	(1)	0	0	(1)
American Founders Life Insurance Company	0	1	0	1	0	1	0	1	0	0	0	0
American National Insurance Company	1	0	0	1	0	0	0	0	(1)	0	0	(1)
Bankers Life and Casualty Company	824	0	7,373	8,197	800	0	6,221	7,021	(24)	0	(1,152)	(1,176)
Bankers Multiple Life Insurance Company	562	0	196	758	510	0	159	669	(52)	0	(37)	(89)
BCS Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0
Blue Cross and Blue Shield of Massachusetts, Inc.	89,504	387	34,863	124,754	114,372	338	32,866	147,576	24,868	(49)	(1,997)	22,822
CareFirst GHMSI, Inc.	52	0	0	52	49	0	0	49	(3)	0	0	(3)
Catholic Association of Foresters	3	0	0	3	2	0	0	2	(1)	0	0	(1)
Central States Health & Life Company of Omaha	2	0	0	2	2	0	0	2	0	0	0	0
Combined Insurance Company of America	80	0	0	80	69	0	0	69	(11)	0	0	(11)
GE Casualty Insurance Company	21	0	0	21	19	0	0	19	(2)	0	0	(2)
Golden Rule Insurance Company	1	7	0	8	0	7	0	7	(1)	0	0	(1)
Hartford Life Insurance Company	752	0	284	1,036	674	0	197	871	(78)	0	(87)	(165)
HPHC Insurance Company, Inc.	0	0	0	0	0	0	0	0	0	0	0	0
Kanawha Insurance Company	4	0	0	4	3	0	0	3	(1)	0	0	(1)
Life Investors Insurance Company of America	0	0	102	102	12	8	98	118	12	8	(4)	16
Mennonite Mutual Aid Association	2	0	0	2	2	0	0	2	0	0	0	0
Monumental Life Insurance Company	96	45	0	141	103	47	5	155	7	2	5	14
Mutual of Omaha Insurance Company	724	71	56	851	673	66	49	788	(51)	(5)	(7)	(63)
National Benefit Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0
New York Life Insurance Company	30	0	10	40	27	0	9	36	(3)	0	(1)	(4)
Order of United Commercial Travelers of America	30	0	0	30	23	0	0	23	(7)	0	0	(7)
Oxford Life Insurance Company	2,196	0	101	2,297	1,918	0	72	1,990	(278)	0	(29)	(307)
Peoples Benefit Life Insurance Company	62	0	0	62	50	0	1	51	(12)	0	1	(11)
Physicians Mutual Insurance Company	44	2	0	46	43	1	0	44	(1)	(1)	0	(2)
Principal Life Insurance Company	34	12	20	66	34	15	18	67	0	3	(2)	1
Protective Life Insurance Company	1	0	0	1	1	0	0	1	0	0	0	0
Standard Life and Accident Insurance Company	36	0	0	36	38	0	0	38	2	0	0	2
State Farm Mutual Automobile Insurance Company	12	0	0	12	11	0	0	11	(1)	0	0	(1)
Transamerica Financial Life Insurance Company	14	14	0	28	14	14	0	28	0	0	0	0
Union Fidelity Life Insurance Company	12	1	0	13	9	0	0	9	(3)	(1)	0	(4)
Union Labor Life Insurance Company	23	13	0	36	24	13	0	37	1	0	0	1
United HealthCare Insurance Company	16,881	2,178	1,081	20,140	18,254	1,996	1,240	21,490	1,373	(182)	159	1,350
United Teacher Associates Insurance Company	11	0	0	11	17	0	0	17	6	0	0	6
Veterans Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0
Washington National Insurance Company	86	0	0	86	69	0	0	69	(17)	0	0	(17)
Total	112,194	2,731	44,127	159,052	137,909	2,506	40,975	181,390	25,715	(225)	(3,152)	22,338